

SAP GROW FAST · SAP QUALIFIED PARTNER-PACKAGED SOLUTION

In2IT Converged Pulse

SAP Cloud ERP paired with SAP SuccessFactors Employee Central — one connected core for HR and finance data, live in 12 weeks or less.

“Every real HR event has a financial consequence, and every finance close depends on accurate headcount data.”

IN2IT CONVERGED PULSE, SOLUTION OVERVIEW

SAP Cloud ERP + Core HR

Finance · Order-to-Cash · Procure-to-Pay

SAP Joule and Embedded SAP Business AI features active from Day 1

WHY CONVERGED PULSE

Finance and HR are usually the two systems furthest apart in a growing business — different vendors, different data models, different teams who rarely talk. Converged Pulse keeps people and cost data in sync on one coordinated core, so a question as simple as ‘what’s our real cost per head this quarter?’ stops taking days to answer.

12 Weeks

Average time-to-go-live for Wave 1 — Minimum Viable Scope, one entity, one country.

Day 1

SAP's Joule AI copilot is active from go-live, not bolted on afterward.

BUSINESS CHALLENGES ADDRESSED

WHERE IT HURTS TODAY	WHAT CONVERGED PULSE DOES
The close takes three weeks, and nobody fully trusts it Reconciliations, manual journal entries and spreadsheet overrides turn a five-day close into three weeks — and the numbers still need a second look.	→ One connected core: SAP Cloud ERP Finance and Employee Central in sync, so people and cost data no longer need reconciling before the close.
Headcount cost is a month-end surprise Hiring, promotions and comp changes land in payroll and finance long after they happen — you budget on numbers that already moved.	→ Standard hire/rehire, job & compensation, promotion and termination processes — people changes reach finance as they happen.
Reporting means rebuilding the system in Excel Margin, AR/AP aging and asset positions get pulled and rebuilt by hand every period — the ERP is a system of record in name only.	→ Reporting runs on the SAP Cloud ERP itself, with SAP Joule assistance for finance and reporting from Day 1.
Finance and operations don't share a record Job, cost and transaction data move between systems as an email or a re-entry — the numbers are reconciled, not reported.	→ Organizational data, company structure and positions maintained once, on the same core finance reports on.

None of these are a finance discipline problem. They're the tax a growing organization pays for running on a finance core that wasn't built to scale with it.

SOLUTION OVERVIEW

The SAP Cloud ERP core covers your record-to-report flow end to end — pre-configured and SAP-validated for S/4HANA Cloud, with Core HR connected as an add-on. Pre-configured best practice has replaced building your finance system field by field.

01

Record & transact

Manage general ledger, accounts payable and accounts receivable in one chart of accounts.

02

Procure & pay

Manage purchasing, vendor invoices and payments end to end.

03

Bill & collect

Manage customer orders, billing and collections.

04

Close & report

Standard cost, period close and financial reporting, audit-ready.

05

Cost & steer

Core HR add-on feeds job and compensation data straight into SAP Cloud ERP for headcount cost and margin analysis.

One finance record from transaction to margin — with headcount cost flowing the moment Core HR is activated, so true people cost is a fact you see daily, not a number you reconcile monthly.

SAP BUSINESS AI · JOULE

SAP Joule, *active from Day 1*

SAP Joule Base and Embedded Business AI features run across the SAP Cloud ERP from Day 1 — informational, navigational and transactional assistance for finance and reporting. Employee Central runs its own separate SuccessFactors AI capabilities.

DIFFERENTIATORS

01

One of the QPPS partners addressing Core HR as a genuine bundled offering, not an afterthought.

02

A dedicated GROW Fast practice with fixed-scope, fixed-price delivery as an operating model — not an exception we make for one deal.

03

The same delivery discipline — RACI, quality gates, scope freeze — applied to both the SAP Cloud ERP and Employee Central tracks.

04

Converged Intelligence: finance and people moving in step, even while the underlying activation runs on two coordinated tracks.

IMPLEMENTATION APPROACH

Land in 12 weeks, *expand in 8 more*

WAVE 1 · LAND

Five SAP Activate phases, 12 weeks or less — 1 entity / 1 country



WAVE 2 · EXPAND

≤ 8 weeks

Customizable as per discovery findings

IDEAL FOR

Organizations that need connected headcount, cost and organizational data across HR and finance.

SAP SCOPE

Core HR (Employee Central): hire/rehire, job & compensation, promotion/termination, organizational data, position management, EC integration.

PARTNER INCLUSIONS

Additional country localization packages.

EXPECTED BUSINESS OUTCOMES

75%

Faster deployment — months to weeks, vs. a full consulting engagement.

40–60%

Lower implementation cost via fixed-price delivery.

Min.

Business disruption, with rapid stabilization post go-live.

- Faster, more accurate hire-to-pay processing with fewer manual handoffs between HR and finance.
- One vendor accountable for both halves of the activation, instead of two disconnected implementation tracks.

PRICING

WAVE 1 INVESTMENT

Starting at
INR 7.5 M*

- * Fixed-scope, fixed-price Wave 1 implementation services — one company entity, one country.
- * Includes SAP license fees for minimum 15 users on SAP Cloud ERP.
- * Wave 2 investment starting at INR 2.35 M including SAP BTP services, excluding SuccessFactors user licenses.
- * Final price is confirmed after a discovery completion.

READY TO GROW FAST?

Talk to In2IT EBS about which *GROW Fast* package fits your business.

In2IT Converged Pulse for SAP GROW Fast is delivered as a fixed-scope, fixed-price, SAP-qualified partner-packaged solution — built on the same 12-week Wave 1 discipline as every GROW Fast package we deliver.

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CONVERGED INTELLIGENCE