

SAP GROW FAST · SAP QUALIFIED PARTNER-PACKAGED SOLUTION

In2IT Converged Flow

SAP Cloud ERP paired with SAP's Mill Products scope — one order-to-cash and production pattern for sugar, rice, wheat, textile and metal mills, live in 16 weeks or less.

“Raw material comes in, gets processed in batches, and a finished product goes out the door — the same pattern across sugar, rice, wheat, textile and metal mills.”

IN2IT CONVERGED FLOW, SOLUTION OVERVIEW

SAP Cloud ERP + Mill Products

Finance · Order-to-Cash · Procure-to-Pay

SAP Joule and Embedded SAP Business AI features active from Day 1

WHY CONVERGED FLOW

Sugar, rice, wheat, textile and metal mills all run the same fundamental pattern — with quality and traceability requirements at every step. Many mills still run this process across disconnected systems: production planning in one tool, quality inspection on paper, finance reconciling everything after the fact. Converged Flow keeps one order-to-cash and production pattern for every batch-based material.

16 Weeks

Average time-to-go-live for Wave 1 — Minimum Viable Scope, one entity, one country.

Day 1

SAP's Joule AI copilot is active from go-live, not bolted on afterward.

BUSINESS CHALLENGES ADDRESSED

WHERE IT HURTS TODAY	WHAT CONVERGED FLOW DOES
Material shortages discovered too late to react	→ Integrated MRP surfaces shortages against confirmed orders before they become missed deliveries.
Batch and lot traceability is manual or paper-based	→ Structured batch management ties every delivery back to its production batch automatically.
Quality issues surface only after the product has shipped	→ Built-in quality management — inspection, usage decisions, batch characteristics — catches issues before goods leave the plant.
Maintenance is reactive, and unplanned downtime halts production	→ Reactive, proactive and improvement maintenance processes keep mill equipment running.

SOLUTION OVERVIEW

Production Planning

Material Requirements Planning, Capacity Evaluation & Leveling, Make-to-Stock and Make-to-Order production (incl. variant configuration).

Quality & Traceability

Batch Management in Discrete & Process Manufacturing, Quality Management analytics.

Maintenance

Reactive, Proactive, Improvement and Operational/Overhead Maintenance.

Order-to-Cash & Subcontracting

Sell from Stock, Direct Procurement with Inbound Delivery, Event-Based Production Cost Posting, Rework Processing, Production Subcontracting.

SAP BUSINESS AI · JOULE

SAP Joule, *active from Day 1*

SAP Joule Base and Embedded Business AI features run across the SAP Cloud ERP from Day 1. SAP's Mill Products packages showcase Joule's intelligent assistance for reviewing planned orders, active production and completed deliveries — speed of navigation and task assistance, built into how the work gets done.

DIFFERENTIATORS

01

A genuinely material-agnostic implementation pattern — built to fit sugar, rice, wheat, textile and metal mills, not retrofitted from a single-material template.

03

Same delivery discipline and 16-week Wave 1 target as every other In2IT EBS GROW Fast package — no separate, slower track for industry scope.

02

A dedicated GROW Fast practice with fixed-scope, fixed-price delivery as an operating model — not an exception we make for one deal.

04

Converged Intelligence: one connected core across finance, production and quality.

IMPLEMENTATION APPROACH

Land in 16 weeks, *expand in 12 more*

WAVE 1 · LAND Five SAP Activate phases, 16 weeks or less — 1 entity / 1 country



WAVE 2 · EXPAND

≤ **12 weeks**

Customizable as per discovery findings

IDEAL FOR

Scaling mill operators extending Mill Products scope to additional plants or entities.

SAP SCOPE

1 plant / 1 entity rollout of the Wave 1 template — same processes, same fit-to-standard design.

PARTNER INCLUSIONS

Gate Entry app with weighment integration.

EXPECTED BUSINESS OUTCOMES

75%

Faster deployment — months to weeks, vs. a full consulting engagement.

40–60%

Lower implementation cost via fixed-price delivery.

Min.

Business disruption, with rapid stabilization post go-live.

- Streamlined order-to-cash processing across any batch-based product line.
- Enhanced product quality and full batch/lot traceability, from raw material to invoice.

PRICING

WAVE 1 INVESTMENT

Starting at

INR 7.5 M*

- * Fixed-scope, fixed-price Wave 1 implementation services — one company entity, one country.
- * Includes SAP license fees for minimum 15 users on SAP Cloud ERP.
- * Wave 2 investment starting at INR 2.7 M including SAP BTP services.
- * Final price is confirmed after a discovery completion.

READY TO GROW FAST?

Talk to In2IT EBS about which *GROW Fast* package fits your business.

In2IT Converged Flow for SAP GROW Fast is delivered as a fixed-scope, fixed-price, SAP-qualified partner-packaged solution — built on the same 16-week Wave 1 discipline as every GROW Fast package we deliver.

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CONVERGED INTELLIGENCE